

## Martin H. Tish

Partner | Private Wealth

### OVERVIEW

Marty offers strategic counsel regarding asset ownership and structure, retirement planning and charitable planning for business owners, executives, entrepreneurs, traders, charities, family offices and individuals. He has administered estates and trusts ranging in size from \$500,000 to more than \$100 million. Clients rely on his aptitude for minimizing their tax burdens combined with the tact and discretion he employs in managing the sensitive human concerns that often arise during the estate planning process.

He uses his multidisciplinary skill set to provide advice on essential, complex business and personal issues – succession planning, complex business transactions, litigation oversight and investment advice – while mitigating the risks his clients face to the greatest possible extent.

Marty has developed a reputation among his clients for the skill with which he negotiates premarital agreements. His clients, typically high net worth individuals, appreciate how he diplomatically defuses potentially emotional matters and arrives at reasonable solutions that appeal to and satisfy all parties.

A trusted guide who helps his clients discover and assess all of their options, Marty excels at analyzing and presenting complicated concepts in ways that are easily digestible. His capacity for helping his clients make well-informed decisions about their business and personal matters is well known. He has been selected by his peers for inclusion in *The Best Lawyers in America* since 2011, has been repeatedly recognized in *Illinois Super Lawyers*, and has been rated as “AV-Preeminent” in Martindale-Hubbell for more than twenty years.



**mtish@nge.com**

D. (312) 269-8031

F. (312) 750-6468

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### EDUCATION

Northwestern Pritzker School of Law  
(J.D., 1981) *cum laude* Notes and  
Comments Editor for the *Journal of  
Criminal Law and  
Criminology* Recipient of the Lowden  
Wigmore Award first prize for writing

Northwestern University (B.A., 1978),  
with highest distinction, Phi Beta  
Kappa

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### ADMISSIONS

Illinois

## EXPERIENCE

- Marty negotiated a family settlement agreement which featured a substantial cash distribution to a trust beneficiary and a series of exercises of powers of appointment and trust mergers to eliminate the interest of this beneficiary in all remaining trusts. This tax effective division also helped improve relationships among family members.
- Marty presently is administering a complicated decedent's estate with significant assets in multiple locations, including a boutique cattle operation and unique collectables.
- Marty assisted senior members of a family who wanted to shift assets tax free to provide future generations with educational and medical assistance. Marty designed a structure which included a limited partnership, a grantor annuity trust and a perpetual Educational and Medical Trust, accomplishing the family's intentions in a tax efficient manner.
- Marty successfully negotiates and drafts many prenuptial agreements – sometimes it seems that wedding bells are ringing all year! Marty believes that successful negotiation of a prenuptial agreement before marriage, although undoubtedly stressful at the time, actually increases the likelihood of a lengthy and successful marriage.

## RECOGNITIONS

- *The Best Lawyers in America*, recommended in "Trusts and Estates" since 2011
- *Illinois Super Lawyers*, recommended in "Estate Planning and Probate," 2006, 2009, 2012-present

## NEWS & INSIGHTS

**August 15, 2024 Firm News**

60 Neal Gerber Eisenberg Attorneys Included in 2025 *Best Lawyers In America*

**August 17, 2023 Firm News**

55 Neal Gerber Eisenberg Attorneys Included in 2024 *Best Lawyers In America*

**November 28, 2022 Publication**

Client Alert: Leveraging QPRTs in a High Interest Rate Environment

**July 21, 2022 Firm News**

Neal Gerber Eisenberg Private Wealth Practice Group and Larry Richman Ranked in *Chambers High Net Worth* 2022

**May 2, 2022 Firm News**

Neal Gerber Eisenberg Selected As Finalist in the Family Wealth Report Awards 2022

**August 18, 2021 Firm News**

52 Neal Gerber Eisenberg Attorneys Included in 2022 *Best Lawyers*



**May 6, 2021 Firm News**

Neal Gerber Eisenberg Named Legal Team of the Year by the *Family Wealth Report* Awards

**August 19, 2020 Firm News**

46 Neal Gerber Eisenberg Attorneys Included in 2021 Best Lawyers

**February 3, 2020 Firm News**

Illinois Super Lawyers 2020 Recognizes 39 Neal Gerber Eisenberg Attorneys

**August 15, 2019 Firm News**

45 Neal Gerber Eisenberg Attorneys Included in 2020 Best Lawyers

**August 15, 2018 Firm News**

45 Neal Gerber Eisenberg Attorneys Included in 2019 Best Lawyers

**July 30, 2018 Publication**

Client Alert: IRS Proposes Regulations That Would Eliminate Most Valuation Discounts for Transfers of Interests in Family Entities

**July 27, 2018 Publication**

Important Estate Tax Changes Effective January 1, 2010

**July 26, 2018 Publication**

Are You Ready to Defer Taxes with the New Illinois QTIP Trust?

**July 9, 2018 Firm News**

46 Neal Gerber Eisenberg Attorneys Included in 2016 Best Lawyers

**July 9, 2018 Firm News**

41 Neal Gerber Eisenberg Attorneys Listed in 2016 Illinois Super Lawyers

**July 9, 2018 Firm News**

45 Neal Gerber Eisenberg Attorneys Included in 2017 Best Lawyers

**July 6, 2018 Firm News**

Neal Gerber Eisenberg Recognized for the Information Technology and Telecom Deal of the Year Award at 9th Annual International M&A Awards

**July 6, 2018 Firm News**

44 Neal Gerber Eisenberg Attorneys Included in 2018 Best Lawyers