



## Real Estate

Many of the nation's largest owners of commercial real estate rely on us to drive and help them untangle the dense legal issues enveloping complex real estate transactions. The firm's real estate practice understands how these issues intersect and leverages its knowledge and experience to deliver the seamless support necessary to efficiently execute our clients' growth strategies and manage their real estate risks.

Our real estate attorneys have extensive experience negotiating acquisitions, dispositions, financing, leases and joint ventures, which include complex environmental, tax, and other issues. Our entrepreneurial mindset and broad-based skills have helped us build long-standing relationships with our clientele.

Our diverse client base includes REITs, local, national, and international corporations, entrepreneurs, financial institutions, management companies, developers and individuals with significant real estate holdings. Our clients own and manage multi-family apartment projects, retail centers, office complexes, hotels, industrial sites, and other mixed-use properties.

We have earned a national reputation for providing superior legal analysis and meticulous attention to transactional details in our client engagements. *Chambers USA* ranks our real estate practice as among the best, with one client saying that "the group excels at large, complex negotiations and finding solutions that are not readily apparent." Our real estate practice is also ranked in *U.S. News-Best Lawyers* "Best Law Firms."

### EXPERIENCE

- Representation of several prominent hotel and resort companies in connection with repositioning their assets, securing credit extensions from lenders and negotiating agreements between owners and operators. For example, we negotiated joint venture, mezzanine financing and

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#### KEY CONTACT

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Real Estate

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#### FOCUS AREAS

Acquisitions & Dispositions  
Financing  
Leasing  
Real Estate Investment Trusts (REITs)  
Foreclosures & Workouts  
Tax Appeals  
Environmental

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#### RELATED CLIENT SERVICES

Corporate & Securities  
Labor & Employment  
Employee Benefits & Executive Compensation  
Financial Restructuring  
Real Estate  
Taxation

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management agreements for a new 519-room resort hotel in Huntington Beach, Calif. We also negotiated a qualified management agreement and arranged bond financing for a new convention hotel developed by the city of Denver and addressed joint venture, qualified management agreement and refinancing matters in connection with a 400-room resort on Chesapeake Bay in Maryland.

- Representation of owners of numerous multifamily housing properties in connection with financing for acquisitions and new construction projects and developed agreements that align the interests of the joint venture partners.
- Representation of one of America's largest shopping center REITs in connection with a variety of significant transactions, including mergers, acquisitions, divestitures, joint ventures and the issuance of commercial mortgage-backed securities. Since 2002, we have supported 13 acquisitions valued at more than \$3.25 billion.
- Representation of three different private developers in the financing of privatized military housing under the Military Housing Privatization Initiative. Since 2003, we have closed bond or other complex financing transactions for military housing projects in an aggregate principal amount exceeding \$1.9 billion.
- Served as U.S. counsel for Elgin Mining, Inc., a Canadian-based company focused on the exploration and development of gold projects in Canada and Sweden, and interests in gold projects in the United States and Mexico, in its business combination with Gold-Ore Resources, Ltd.
- Represented a leading gold and silver mining company, who operates one of the largest gold and silver mines in North America, in a \$400 million cross-border Canadian "bought deal" and U.S. Rule 144A offering of 8.75% Senior Notes.